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With the principle of "Quality Parts, Customers Priority, Honest Operation, and Considerate Service", our business mainly focus on the distribution of electronic components. Line cards we deal with include Microchip, ALPS, ROHM, Xilinx, Pulse, ON, Everlight and Freescale. Main products comprise IC, Modules, Potentiometer, IC Socket, Relay, Connector. Our parts cover such applications as commercial, industrial, and automotives areas.

We are looking forward to setting up business relationship with you and hope to provide you with the best service and solution. Let us make a better world for our industry!



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# **Product Announcement**

# Conduit<sup>™</sup> LoRa<sup>™</sup> Accessory Kit For use with MultiConnect® Conduit<sup>™</sup> Programmable Gateways

# Now Available

Date: October 6, 2015

### **I. Summary**

MultiTech announces the availability of new Conduit™ LoRa™ Accessory Kits ideal for use with the MultiConnect® Conduit™ platform. The Conduit LoRa Accessory Kits are designed to streamline ordering all products needed to operate a MultiConnect Conduit and connect it to a MultiConnect® mDot™, eliminating the need to order each component individually. The accessory kit, together with a Conduit (sold separately), provide customers everything needed to create a Conduit LoRa proof of concept – quickly and simply – enabling customers to bring LoRa solutions to market as fast as possible.

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Each Conduit LoRa Accessory Kit contains the following products:

	MTKIT-LORA-868	MTKIT-LORA-915	QTY
LoRa Gateway Accessory	MTAC-LORA-868	MTAC-LORA-915	1
<u>mCard</u>			
mDot Long-Range RF Module	MTDOT-868-X1P-	MTDOT-915-X1P-	2
	SMA-1	SMA-1	
mDot Universal Developer Kit	MTUDK2-ST-MDOT	MTUDK2-ST-MDOT	1
868-915 MHz LoRa Antenna	AN868-915A-1HRA	AN868-915A-1HRA	1

There are two versions of the Conduit LoRa Accessory Kits, one for 868 MHz applications and one for 915 MHz applications, designed for operation in the European Union and North American market places, respectively. Each requires the MultiConnect Conduit (available separately) for internet connectivity.

The Lora Accessory Cards, mDot Long-Range RF Modules, mDot Developer Kit, and LoRa Antenna are still available separately to support your customer's need after they have completed their development and are interested in creating multiple prototypes of their solution.

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MultiConnect Conduit is the industry's most configurable, manageable, and scalable cellular communications gateway for industrial IoT applications. Network engineers can remotely configure and optimize their Conduit performance through DeviceHQ™, the world's first IoT Application Store and Device Management platform.

For more detailed information, please refer to <a href="www.multitech.com">www.multitech.com</a> or contact your MultiTech sales representative.

# **II. Ordering Part Numbers**

Ordering Part Number	ort Number Description			
Conduit LoRa Accessory Kit				
MTKIT-LORA-868	Conduit LoRa Accessory Kit 868 MHz (EU)	EU		
MTKIT-LORA-915	Conduit LoRa Accessory Kit 915 MHz (North America)	North America		

To ensure customers have everything needed to operate their MultiConnect Conduit and connect it to a MultiConnect mDot, we recommend ordering the Conduit that is right for their needs:

Ordering Part Number	Description	Region		
MultiConnect Conduit				
MTCDT-210L-US-EU-GB	mLinux Programmable Gateway w/US/EU/UK Accessory Kit	Global		
MTCDT-H5-210L-US-EU- GB	HSPA+ mLinux Programmable Gateway w/US/EU/UK Accessory Kit	Global		
MTCDT-H5-210A-US-EU- GB	HSPA+ Application Enablement Gateway w/US/EU/UK Accessory Kit	Global		

Product specifications are subject to change without notice.

# **III. Warranty and Support**

The Conduit LoRa Accessory Kit does not have a product warranty. Instead, MultiTech provides warranties on the individual components contained in the kit: a 90-day warranty for the MultiConnect mDot Developer Kit and LoRa 868-915 Antenna, and a two-year warranty on the MTAC-LORA mCard and MultiConnect mDot.

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# **IV. Suggested Action Plan**

To help facilitate the launch of the new Conduit LoRa Accessory Kits, we recommend the following actions be taken:

- Forward this announcement to others within your organization who are actively involved in the sale or support of the MultiConnect Conduit platform, associated accessories and LoRa design projects.
- Ensure that the pricing for the new Conduit LoRa Accessory Kits are loaded in your pricing system.
- Place initial stocking orders.

#### V. LoRa Product Information Webinar

Join us for the first in a series of Operational and Product webinars to learn more about MultiTech's portfolio of LoRa products. Follow this link to sign up for the first webinar on October 13<sup>th</sup>: MultiTech LoRa Product Webinar

### **VI. Additional Information**

If you have any questions or require additional information on this Product Announcement, please contact your MultiTech sales representative:

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